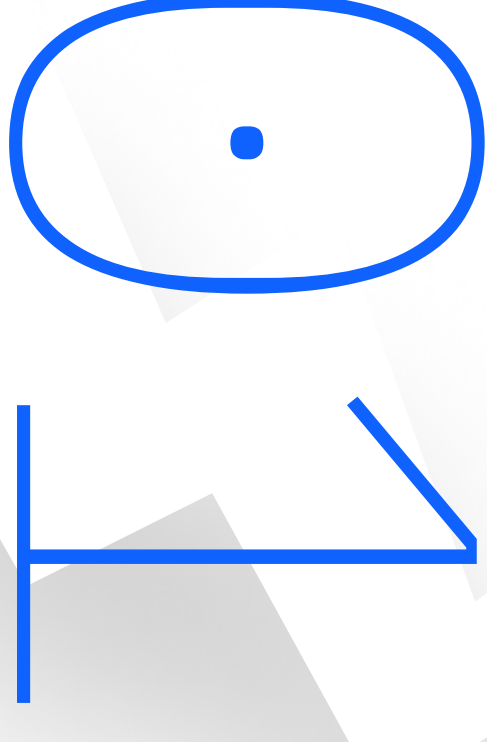




# 5 reasons to sell IBM FlashSystem



Best Flash margins in the industry



Cyber resilience with simplicity, reliability, and performance

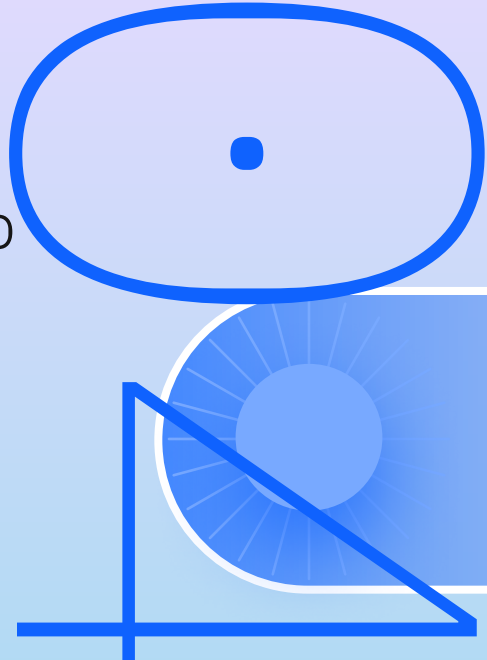


Single hardware and software Storage platform



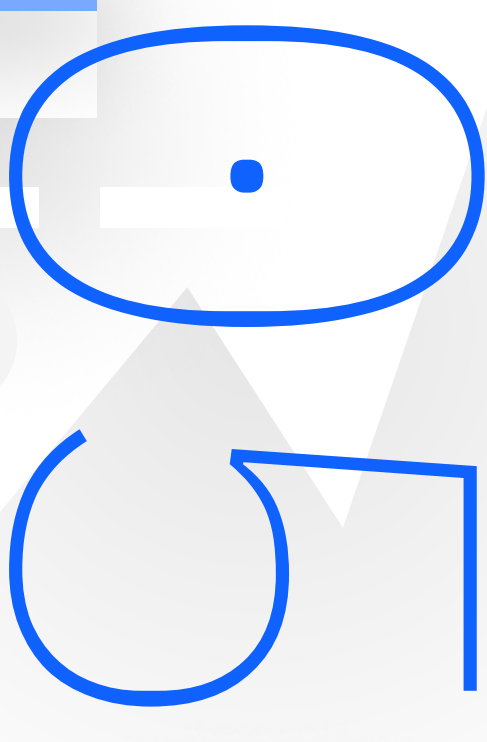
Partner sales rep incentives

Earn incentives for proposing and selling IBM FlashSystem to new clients



Two-day order-to-ship with IBM's optimized supply chain

Including IBM exclusive SAN value bundles



100% channel-led (SMB Territory)

## Plus, a trade-in program

Sell new, trade in old, and get your client paid by IBM.

“Moving to an all-flash solution helps this small business make a big impact.”

- Trident Services, Inc.

# Go for ↳ great

Let's create something that changes everything.

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